

2023 Senior Category Job Description

Clover Insurance
4444 Clover Road
Clover City, OH 12345

Contact: Chris Clover

Position: Sales Professional

Position Overview:

We are expanding our team! We are looking for a passionate, self-motivated, driven salesperson with a desire to help people. Specifically, we are looking to help people by providing them quality insurance in the areas of home, auto, farm, and life. This person will work with existing and new clients. As a full-time agent you will help individuals, families, and small businesses protect and grow their assets. The position offered is in the insurance industry primarily working with small businesses and/or farms. You will have the opportunity to learn and be licensed to sell Auto, Home, Life and Health insurance. We are looking for star employees with great personalities, we will provide the training needed to be successful to the right candidate if you are not currently licensed.

Responsibilities:

- Exceed fair and attainable production goals.
- Develop insurance quotes, make sales presentations, and close sales.
- Developing networking relationships.

Required Qualifications

- Possess a genuine willingness to learn, be intuitive, and coachable.
- High School Diploma or Equivalent
- 1+ year of sales experience.
- Proficiency to multi-task, follow-thru and follow-up

Preferred Qualifications

- Property & Casualty License – not required because we will license and train driven and coachable people.

Eligibility: Senior